

# Inputs

- Natural Capital**
- Water/Oceans
  - Energy
  - Minerals
  - Crude Oil
  - Natural Gas
  - Biodiversity/Deforestation

- Manufactured Capital**
- Electricity
  - Fuels
  - Organic Chemicals
  - Inorganic Chemicals
  - Industrial Gases
  - Vehicles & Freight
  - Fabricated Equipment (storage tanks, control systems)
  - Packaging
  - Lubricants
  - Consumable Materials (e.g., PPE, gaskets)
  - Construction Materials
  - Buildings

- Human Capital**
- Employees
  - Potential Employees
  - Labor or Trade Groups
  - Work councils (EU)
  - Contractors
  - Training & Development

- Financial Capital**
- Creditors
  - Shareholders
  - Underwriters
  - Bondholders & Lenders
  - Investors
  - Financial Services
  - M&A

- Intellectual Capital**
- Professional Services
  - Technologies
  - Rating Agencies
  - Consumer Insights
  - Academia
  - R&D and Innovation
  - Intellectual Property
  - Licenses & Trademarks
  - Patents & Copyrights

- Social & Relationship Capital**
- Social License to Operate
  - Activists
  - Local Communities
  - Regulators & Legislators
  - NGO's & NPO's

# How Solenis Adds Value

## Upstream

**Direct Suppliers**

Commodity Chemicals, Contract Manufacturing, Specialty Chemicals, Customer Equipment, Packaging, TASKI FloorCare Components

**Indirect Suppliers**

Logistics, Services, Travel & Entertainment, Energy & Utilities, Fleet, Information Technology, Materials

**Major Sourcing Locations**

Source Ingredients From **74** Countries

**>2,400** Direct Chemical Suppliers

**Inbound Transportation Management**

## Operations

Board of Directors | CEO | Executive Officers | Corporate Functions



### Our Global Reach

### Business Segments

#### Solutions

#### Consumer

#### Industrial

#### Institutional

#### Food & Beverage

#### Pool & Spa

#### Primary Markets

Food Packaging, Consumer Packaging, Towel & Tissue, Pulp, Graphics & Specialty Paper

Heavy & Light Industries, Municipal

Hospitality, Food Services, Building Service Contractor, Retail, Organic Channel, Healthcare

Beverages, Dairy, Processed Foods

Recreational and Commercial Pool & Spa

#### Value Delivered

• Advanced Fiber Packaging to Replace Single-Use Plastics

• Asset Protection, Manufacturing Efficiency & Yield

• Improved Cleanliness and Hygiene

• Protect Food and Beverages for Human Health

• Reduce Water, Energy & GHG

### Outbound Logistics & Transit

Owned Fleet

Rail Freight

Truck Freight

Third-Party Distribution

Air freight and Ocean/Sea Freight

Hazardous Materials Management

## Downstream

### Distribution Channels

Distribution Centers, Retail, Wholesale, E-commerce, Third-Party Partners

### Customers B2B

### Consumers B2C

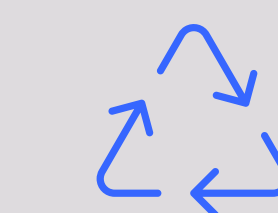
### Downstream Locations

Customers in **>160** countries and territories

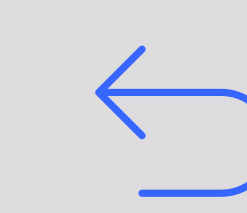
### Product End-of-Life



Product Disposal



Product/Packaging Recycling



Product Re-use

# Outputs

- Natural Capital**
- Waste
  - Emissions
  - Effluents

### Manufactured Capital

- Commercial Portfolio
- Sustainable Products
- Chemical, Packaging Waste
- Expired Equipment, Tools
- Resource/Energy

### Human Capital

- Employee Engagement and Training
- Employee Satisfaction
- Human Health & Safety Enhancements
- Talent Management
- Regional DEI Strategies & Networks
- Job creation/Long-Term Employment

### Financial Capital

- Wages
- Profits
- Charitable Donations
- Cash Flow
- Cost Efficiency

### Intellectual Capital

- Data
- New Contracts
- Consumer Insights
- Copyrights/Trademarks
- Patents
- Digital Transformation
- Collaborative Innovation
- IP Protection & Licenses

### Social & Relationship Capital

- Customer Satisfaction & Trust
- Brand Reputation, Awareness and Recognition
- Industry Leadership
- Strategic Partnerships
- Safer operations in Communities
- Strategic Acquisitions
- New Market Presence
- Solenis Gives, Other CSV Programs
- CSR Initiatives
- Regulatory Compliance